

# Banking, Financial Services and Insurance (BFSI)

## Introduction of the Sector

Banking, Financial Services and Insurance (BFSI) are set to grow exponentially in India due to the rising per capita income, the introduction of new products, innovation in technology, expanding

distribution, networking and increasing customer awareness of financial products. BFSI Industry has continued to be a top priority focus industry for India's economic development based on inclusive growth.

## B. Voc. in Banking, Financial Services and Insurance

### Course Introduction

B. Voc. in Banking, Financial Services and Insurance (BFSI) is an undergraduate level course. BFSI program aims to train the students in various aspects related to banking and its allied areas. The program covers topics such as – Banking, Finance, Insurance, Investment, Risk Management, Computer Application, IT and more. Banking sector is growing at a healthy pace in India. This sector is known to generate ample amount of job.

### Eligibility for Admission

The eligibility for admission to B. Voc. in BFSI shall be 10+2 or equivalent, in any stream.

### Career Prospects/Job Roles

Student would be in a position to be employed by various banks which includes *Retail, Corporate, Agriculture, NBFCs & Mutual Funds Organizations, Insurance Companies, Financial Planners, Insurance Advisors and Mutual Fund Advisors*, Student can also trade on behalf of clients

## Semester-wise Listing of Courses

SEMESTER I		
Subject Code	Subject Name	Credits
GE 1.1	Functional English	4
GE 1.2	Communication Skills - I	4
GE 1.3	Computing Skills - I	4
BFSI 1.1	Introduction to Banking & Financial Services	2
BFSI 1.2	Microfinance & Operations	2
BFSI 1.3	Mutual Funds and Operations	2
VEVP 1	Vocational Practical	12

SEMESTER II		
Subject Code	Subject Name	Credits
GE 2.1	Basics of Economics and Markets	4
GE 2.2	Environment Sciences	4
GE 2.3	Ethics and Governance	4
BFSI 2.1	General Insurance & Operations	2
BFSI 2.2	Introduction to Financial Planning	2
BFSI 2.3	Indian Securities Markets	2
VEVP 2	Vocational Practical	12

SEMESTER III		
Subject Code	Subject Name	Credits
GE 3.1	Communication Skills II	4
GE 3.2	Financial Literacy	4
GE 3.3	Basics of Legal and HR Policies	4
BFSI 3.1	MSME, Agriculture and Corporate Banking	2
BFSI 3.2	Quantitative Techniques	2
BFSI 3.3	Life Insurance & Operations	2
VEVP 3	Vocational Practical	12

SEMESTER IV		
Subject Code	Subject Name	Credits
GE 4.1	Computing Skills - II	2
GE 4.2	Basics of Accounting	4
GE 4.3	Design Thinking	4
GE 4.4	Organizational Behaviour	2
BFSI 4.1	The Business of Retail Banks & NBFCs	2
BFSI 4.2	Financial Product Management	2
BFSI 4.3	Customer Relationship Management	2
VEVP 4	Vocational Practical	12

SEMESTER V		
Subject Code	Subject Name	Credits
GE 5.1	Digital Literacy	4
GE 5.2	Health and Wellness	4
GE 5.3	Personal Grooming	4
BFSI 5.1	Loans & Depository Operations	2
BFSI 5.2	Advanced Corporate Banking	2
BFSI 5.3	Investment Analysis & Portfolio Management	2
VEVP 5	Vocational Practical	12

SEMESTER VI		
Subject Code	Subject Name	Credits
GE 6.1	Entrepreneurship	4
GE 6.2	Employment Readiness	4
GE 6.3	Effective Workplace Skills & Competencies	4
BFSI 6.1	Advanced Financial Planning Concepts	2
BFSI 6.2	Introduction to Credit, Treasury, Forex & Risk Management in Banks	2
BFSI 6.3	Cyber Security in BFSI	2
VEVP 6	Vocational Practical	12

**Programme fees:** (Rs. 48,000/-per annum)

**Examination fees:** (Rs. 1,600/- per semester and Rs.3200 per annum)

**Caution Deposit (Refundable):** Rs.5000

**Convocation Fees:** Rs.2000/- (In absentia Rs.2500/-)

**Campus Immersion Expenses:** (Travel & Logistics for 7-10 days on Campus) are not part of the fee structure and the expenses will have to be met by the students followed by communication.