



KNOWLEDGE SHARING NETWORK

DEVELOPMENT PERSPECTIVES, MANAGERIAL PRACTICES AND PRACTICES (TISS AESDII- DPMP)

THIRD BATCH, JULY 2019

An Intensive One Week Interdisciplinary and Residential Certificate
Training Programme

For Senior and Mid- Career Development Professionals

50+ Alumni Network

25 Seats

20+ TISS Faculty Members as Resource Persons

15+ Participating TISS Centres/ Departments

10 Hours of Creating Shared Knowledge everyday

Duration: Monday, 22nd July to Friday, 26th July 2019

Venue: Board Room (Room- 602), Guest House, TISS Main Campus,

Opp. Deonar Bus Depot, Deonar, Mumbai 400088

All participants shall be given a certificate of participation from the Tata Institute of Social Sciences for attending the Certificate Training Programme

Day 1: Monday, 22nd July 2019

Theme: Conceptual and Analytical Frameworks for Doing and Measuring Development

Time/Duration	Module	Faculty	Scope of Session
09:30 am – 10:00 am	Registration and Breakfast		
10:00 am – 11:30 am 90 minutes	Development: Why? What? How?	rohan sarma Senior Fellow and Head, TISS AESDII, TISS DPMP Course Coordinator	<ul style="list-style-type: none"> • The Changing Roles of Development Actors in a Dynamic Social Sector. • CSR and Sustainable Development • Case Studies of ‘Worst Practices’ and ‘Damage Assessments’
11:30 am – 11:45 am	Tea Break		
11:45 am – 01:30 pm 105 minutes	Making People, Processes and Systems ‘Saksham’: A TISS Model	Prof. Shalini Bharat Director, TISS	<ul style="list-style-type: none"> • Factoring ‘Sustainability’ and ‘People’ into Programme Design • Strategies for Scaling Up Programmes. • The Relevance of Evidence Based Programming
01:30 pm – 02:15 pm	Lunch		
02:15 pm – 03:15 pm 60 minutes	Social Innovation and People Centred Development	Prof P.K. Shajahan Dean, Academic, TISS	<ul style="list-style-type: none"> • Evolution and Key Concepts in People Centred Development. • Fundamentals of Participatory Rural Appraisal. • Case Studies: MERIT and Kudumbashree
03:15 pm – 04: 15 pm 60 minutes	Development Studies: Perspectives, Practices and Methods	Prof. Ritambhara Hebbar Dean, School of Development Studies, TISS	<ul style="list-style-type: none"> • Relevance of Development Studies as an Approach. • How to do Ethnographic Research • Case Study: Aspirational Chatra
04:15 pm -04:30 pm	Tea Break		
04:30 pm – 06:30 pm 120 minutes	Needs and Impact Assessment, Quantitative Research and Development	Prof. S. Sivaraju Faculty in Charge, National CSR Hub, TISS	<ul style="list-style-type: none"> • Importance of Measurement in the Development Sector. • Quantitative Data Collection Methods and Analysis. • Case Studies of TISS CSR Needs Assessments
06:30 pm – 07:00 pm 30 minutes	Introduction to ‘Development at Play’		

Day 2: Tuesday, 23rd July, 2019

Theme: Frameworks for Development Practice

Time/Duration	Module	Faculty	Scope of Session
09:30 am – 10:00 am	Registration and Breakfast		
10:00 am – 11:15 am 75 minutes	Working with Systems: KOSHISH as development practice	Mohd. Tarique Project Director, KOSHISH	<ul style="list-style-type: none"> The TISS FAP Model Advocacy and Collaboration as Development Practice Case Study: National Impact – KOSHISH
11:15 am – 11:30 am	Tea Break		
11:30 am -12:30 pm 60 minutes	Development as Gendered	Prof. Vibhuti Patel Advanced Centre for Women's Studies, School of Development Studies, TISS	<ul style="list-style-type: none"> Gender Based Programming WID, WAD, GAD Case Study: How to do Gender Responsive Budgeting
12:30 pm – 01:30 pm 60 minutes	Measuring Human Development: Perspectives and Practice	Dr. Sandhya Iyer Chairperson, Centre for Public Policy, Habitat and Human Development, School of Development Studies, TISS	<ul style="list-style-type: none"> The Sustainable Development Goals (SDGs)- Evolution and Present Status Integrating SDG Goals in Micro Level Development Planning Case Study: TISS- GoM – ARRP
01:30 pm – 02:15 pm	Lunch		
02:15 pm – 04:15 pm 120 minutes	Understanding Geo-Informatics and Application of GIS tools in Project Management	Dr. Balamurugan Guru Chairperson, Centre for Geo Informatics, Jamsetji Tata School of Disaster Studies, TISS	<ul style="list-style-type: none"> Integrating Technology in Social Sector Programmes for Improved Outcomes. Understanding Real Time Application of Geo-Tagging and Geo - Mapping Case Study: Vulnerability Mapping
04:15 pm – 04:30 pm	Tea Break		
04:30 pm – 06:30 pm 120 minutes	Qualitative Research and Development	Prof. Shubhada Maitra Dean, School of Social Work, TISS	<ul style="list-style-type: none"> Evolution of Qualitative Methods in Social Research. Data Collection and Analysis Techniques Case Study: TISS Muskaan – Child and Adolescent Guidance Clinic
06:30 pm – 07:00 pm	Film Screening		

Day 3: Wednesday, 24th July, 2019

Theme: Organization Behaviour and Change Management

Time/Duration	Module	Faculty	Scope of Session
09:30 am – 10:00 am	Registration and Breakfast		
10:00 am – 11:30 am 90 minutes	Thought Leadership as Development Perspective, Management and Practice	Prof. Satyajit Majumdar Professor, Centre for Social Entrepreneurship, TISS	<ul style="list-style-type: none"> • Strategic Management in Organisations • CSR Project Management Cycle • Case Study: Strategic CSR Projects.
11:30 am – 11: 45 am	Tea Break		
11:45 am – 01:30 pm 105 minutes	Transformational Leadership	Prof. Zubin Mulla Professor, Centre for Human Resources Management and Labour Relations, School of Management and Labour Studies, TISS	<ul style="list-style-type: none"> • Key features of Transformational Leadership. • Challenges for Leaders • Work Sheet: What type of a Leader are you?
01:30 pm – 02:15 pm	Lunch		
02:15 pm – 04: 15 pm 120 minutes	Results and Evidenced Based Advanced Programming	Prof. Bhaskar Mitra Associate Director, Tata – Cornell Institute for Agriculture and Nutrition	<ul style="list-style-type: none"> • Understanding Theory of Change and placing evaluations within the Context of Theory of Change. • Conceptual clarity on Output, Outcome and Impact • Case Study: Education and Agriculture sector
04: 15pm – 04:30 pm	Tea Break		
04:30 pm – 05:30 pm 60 minutes	Writing a Business Plan to Start a Social Venture	Prof. Samapti Guha Chairperson, Centre for Social Entrepreneurship, School of Management and Labour Studies, TISS	<ul style="list-style-type: none"> • Social Enterprise as an Alternative to the Existent NGO model. • Social Enterprise Business Plan Templates • Case Study: The TISS CSE incubating successful social enterprises
05:30 pm - 06:30 pm 60 minutes	The TISS Field Action Project Model: Evolution, Design, Challenges, Strategies and Partnerships	Prof. Vijay Raghavan Professor, Centre for Criminology and Justice, School of Social Work, TISS	<ul style="list-style-type: none"> • Advocating the Rights Based Approach to Social Sector Programming • Strategies in Negotiating with Funding Agencies for Projects on Human Rights and Social Justice • Case Study: TISS PRAYAS FAP
06:30 pm – 07:00 pm	TISS Campus Tour		

Day 4: Thursday, 25th July, 2019

Theme: Frameworks for Reporting and Disclosures

Time/Duration	Module	Faculty	Scope of Session
09:30 am – 10:00 am	Registration and Breakfast		
10:00 am – 11:30 am 90 minutes	Standard Operating Procedures in Assessment of Institutions and Projects	Prof. M. Mariappan Chairperson, Centre for Hospital Management, School of Health Systems Studies, TISS	<ul style="list-style-type: none"> • Why Standard Operating Procedures are necessary? • Developing a Standard Operating Procedure for Assessment of Institutions and Projects • Case Study: Assessment of Public Hospitals
11:30 am – 11:45 am	Tea Break		
11:45 am- 12: 30 pm 45 minutes	A Practitioner’s Guide to Leadership and Conflict Resolution in Public Institutions	M.P. Balamurugan Acting Registrar, TISS	A One on One Exclusive Interaction with the TISS Acting Registrar on leadership and importance of the stakeholder management and
12:30 pm – 01:30 pm 60 minutes	Strategic Marketing for Development Organizations	Dr. Gordhan Saini Centre for Human Resources Management and Labour Relations, School of Management and Labour Studies, TISS	<ul style="list-style-type: none"> • Fundamentals of Social Marketing • Designing a Social Marketing Strategy • Case Study: TBD
01:30 pm – 02:15 pm	Lunch		
02:15 pm – 03: 45 pm 90 minutes	Financial Management and Good Governance	Indira Pasupathy Deputy Registrar- Finance, TISS	<p>A One on One Exclusive Interaction with the TISS Deputy Registrar – Finance, on strategies for Financial Management and Good Governance.</p> <p>Case Study: Tata Memorial Cancer Hospital</p>
03: 45 pm - 04:00 pm	Tea Break		
04:00 pm – 06:30 pm 150 minutes	Workshop on Emotional Intelligence	Dr. Shamim Modi Chairperson, Centre for Law and Society, School of Law, Rights and Constitutional Governance, TISS	A Self Reflexive and Intense Session which helps you re-connect with your inner self to become a compassionate thinking doer
07:00 pm onwards	<i>‘Development at Play’</i> over Special Maharashtrian Dinner		

Day 5: Friday, 26th July 2019

Theme: Strategies for Building Partnerships

Time/Duration	Module	Faculty	Scope of Session
09:30 am – 10:00 am	Registration and Breakfast		
10:00 am – 11:30 am 90 minutes	Building Teams and Partnerships	Prof. Sasmita Palo Dean, School of Management and Labour Studies, TISS	<ul style="list-style-type: none"> • Building teams that are efficient and effective • Mapping Personality Traits and Functions within Organisations • Workshop on Team Building
11:30 am – 11:45 am	Tea Break		
11:45 pm - 01:30 pm 105 minutes	Workshop on Stakeholder Mapping and Communication	Ami Misra Amita Parulkar Programme Specialists, National CSR Hub, TISS	<ul style="list-style-type: none"> • Identification of and working with different stakeholders in a development project. • Using Social Media handles to build partnerships for Change • A hands on workshop with worksheets
01:30 pm - 02.15 pm	Lunch		
02:15 pm – 03:15 pm 60 minutes	CSR Regulatory and Compliance Frameworks	CA Lalit Sethi Financial Consultant, TISS AESDII	A One on One Personal Advisory and Handholding Session where Participant Organisations discuss issues related to Organisational Financial Management, Governance and Fundraising
03.15 pm – 04:15 pm 60 minutes	Cracking a Pitch for Building Partnerships	rohan sarma Senior Fellow and Head, TISS AESDII, TISS DPMP Course Coordinator	<ul style="list-style-type: none"> • Using the TISS AESDII OPEN Template for Organizational Learning • Learning how to secure partnerships and funding • Workshop through Simulation
04:15 pm- 04:30 pm	Tea Break		
04:30 pm – 06:30 pm 120 minutes	Partnerships in Action: The Way Forward	rohan sarma Senior Fellow and Head, TISS AESDII, TISS DPMP Course Coordinator	<ul style="list-style-type: none"> • Mentoring of Participant Proposals and making them ready to be presented to funders. • Pitch Presentations by participants • Mentoring and guidance to master the pitching techniques and secure funding and partnerships.

FINE PRINT

Course Fee:

INR 50,000/- only per participant, for enrolling for the entire residential course.

Please note that this consolidated course fee is inclusive of training fees, all taxes, all meals and resource materials (including the TISS AESDII DPMP Compendium).

Please note

- All travel and personal expenses shall be borne by the participants.
- For out of Mumbai participants, accommodation is available on **TISS, Mumbai campus, strictly on first come, first served basis.**
- **Given the limited accommodation options on campus (12 twin sharing rooms),** participants who wish to stay on campus are requested to notify on tissaesdiiknowledgesharing@gmail.com, as soon as possible.
- **Confirmation of Accommodation on campus will be strictly on payment of the course fee.**

Application Procedure

To apply for participation at the TISS AESDII DPMP Batch 3

Please register via this link: <https://forms.gle/cUw88Lm5kuf9Ppvd8>

1. Make the registration fee payment
2. If paying via DD - Send DD to TISS and/or email GST Declaration Form and the Invoice Requisition Form / If via Online Transfer – Email the UTR/ Reference number, GST Declaration Form and the Invoice Requisition Form

Payment Details

The registration fees can be paid via Demand Draft or Online Transfer

Details for Demand Draft

Demand Draft should be drawn in favor of:

TATA INSTITUTE OF SOCIAL SCIENCES, MUMBAI

and sent to the following address:

Ms. Rajisha Vineet
TISS AESDII Coordinator (Administrative),
Secretariat, National CSR Hub,
10th floor, Prof. Gore Academic Building,
Tata Institute of Social Sciences (New Campus)
Deonar, Mumbai- 400088
Contact Number: 022-25525848

Bank Details for Online Transfer

Account holder name: TATA INSTITUTE OF SOCIAL SCIENCES PROJECT ACCOUNT
Account no: 0765104000038289
Bank Name: I D B I Bank
Bank Address: I D B I Bank, Deonar branch,
Unit no: 1, Safal Pride, Sion-Trombay Road
Deonar, Mumbai-400088
IFS code: IBKL0000765
SWIFT Code: IBKLINBB126
Branch Code: 765
MICR: 400259090
Permanent Account Number: AAATT4224B

Last Date for Registration: 10th July 2019

Contact Details for any further queries-

Dwiya Saha, Coordinator, TISS AESDII Knowledge Sharing Network
Email: tissaesdiiknowledgesharing@gmail.com Phone: 022-2552584