



KNOWLEDGE SHARING NETWORK

## DEVELOPMENT PERSPECTIVES, MANAGEMENTS AND PRACTICES (TISS AESDII- DPMP)

THIRD BATCH, JULY 2019

An Intensive One Week Interdisciplinary and Residential Certificate  
Training Programme

For Senior and Mid- Career Development Professionals

*50+ Alumni Network*

*25 Seats*

*20+ TISS Faculty Members as Resource Persons*

*15+ Participating TISS Centres/ Departments*

*10 Hours of Creating Shared Knowledge everyday*

**Duration:** Monday, 22<sup>nd</sup> July to Friday, 26<sup>th</sup> July 2019

**Venue:** Board Room (Room- 602), Guest House, TISS Main Campus, Opp.

Deonar Bus Depot, Deonar, Mumbai 400088

**All participants shall be given a *certificate of participation* from the Tata Institute of Social Sciences for attending the Certificate Training Programme.**

## Introduction: TISS AESDII ‘Development Perspectives, Managements and Practices’

Accounting for people, planet and profit is becoming the way forward to build solutions in the development space. This sustainable approach towards development of the society is expected to produce a significant change in the Indian society and eventually a renewed social contract between business and communities based on ethics and mutual respect. CSR which was regarded as responsibility of the corporate has witnessed immense change in its approach in Indian context.

The non-profit sector is now being subjected to accountability mechanisms borrowed from the management disciplines. Setting of milestones, delivering outputs within timeframes, defining outcome indicators and further undertaking impact assessments are basic requisites demanded by funders. In a world of disruptive technology, information and an increasingly aspiring society – inequalities are becoming further perceptible. Amidst such a milieu that is competitive and complex, the non-profit sector must be willing to adapt to this need for accountability while retaining the essence of their programmes and accountability to their core vision as well as stakeholders. While NPOs are acknowledging these due processes, it is a challenge for some to deliver on these premises. It is critical that non-profits focus on good governance, financial due diligence, robust monitoring, evaluation, learning and documentation.

Entailing a comprehensive schedule that included takeaways for all partners, the TISS AESDII training programme under its vertical TISS AESDII Knowledge Sharing Network adopts a hands-on approach and endeavours to create a convergence based on solutions, build internal capacities of both funders and non-profits to forge new partnerships for development.

The five day programme includes the following themes:



### Day 1

Conceptual and Analytical Frameworks for Doing and Measuring Development



### Day 2

Frameworks for Development Practice



### Day 3

Organization Behaviour and Change Management



### Day 4

Frameworks for Reporting and Disclosures



### Day 5

Strategies for Building Partnerships

This third batch of the TISS AESDII 5-day Certificate Training Programme, ‘Development Perspectives, Management and Practice’ brings together academicians, practitioners and

thought leaders of various Departments and Faculties from across campuses of the globally acclaimed Tata Institute of Social Sciences as master trainers. Designed to be a joint effort to deliberate and act toward 'people centred sustainable development' policies, this program intends to be a platform for development practitioners for sharing perspectives, enhancing and acquiring skills, validating theories and applying models of practice.



Participants of the Second Batch of TISS AESDII – DPMP with Prof. Shalini Bharat, Director, TISS

Please note that the usage of plurals in the title of the course are not a typographical error but instead a deliberate attempt to advocate for and celebrate the multiple ways of doing and practicing development.

The comprehensive schedule and other details are noted in the following pages.

Contact: [tissaesdiiknowledgesharing@gmail.com](mailto:tissaesdiiknowledgesharing@gmail.com) / 022 2552 5848

**RE-IMAGINING FUTURE**  
Tata Institute of Social Sciences  
National CSR Hub  
TISS AESDII  
An Intensive One Week Interdisciplinary and Residential Certificate Training Programme

**DEVELOPMENT PERSPECTIVES, MANagements AND PRACTICES (TISS AESDII - DPMP)**

Registrations Open! Apply NOW!  
THIRD BATCH | 22<sup>nd</sup> July to 26<sup>th</sup> July, 2019 | Tata Institute of Social Sciences, Mumbai

The Faculty Pool at the THIRD Batch of TISS AESDII – DPMP with Prof. Shalini Bharat, Director, TISS

Please visit the following URL or scan the QR Code above to know more:

<http://bitly.com/TISSAESDIIDPMP>

**Day 1: Monday, 22<sup>nd</sup> July 2019**

**Theme: Conceptual and Analytical Frameworks for Doing and Measuring Development**

<b>Time/Duration</b>	<b>Module</b>	<b>Faculty</b>
09:30 am – 10:00 am	Registration and Breakfast	
10:00 am – 11:30 am <b>90 minutes</b>	Development: Why? What? How?	<b>rohan sarma</b> Senior Fellow and Head, TISS AESDII, TISS  DPMP Course Coordinator
11:30 am – 11:45 am	<b>Tea Break</b>	
11:45 am – 01:30 pm <b>105 minutes</b>	Making People, Processes and Systems 'Saksham': A TISS Model	<b>Prof. Shalini Bharat</b> Director, TISS
01:30 pm – 02:15 pm	<b>Lunch</b>	
02.15 pm – 04.15 pm <b>120 minutes</b>	Qualitative Research and Development	<b>Prof. Shubhada Maitra</b> Dean, School of Social Work, TISS
04:15 pm -04:30 pm	<b>Tea Break</b>	
04:30 pm – 06:30 pm <b>120 minutes</b>	Needs Assessment, Quantitative Research and Development	<b>Prof. S. Sivaraju</b> Faculty in Charge, National CSR Hub, TISS

**Day 2: Tuesday, 23<sup>rd</sup> July, 2019**

**Theme: Frameworks for Development Practice**

<b>Time/Duration</b>	<b>Module</b>	<b>Faculty</b>
09:30 am – 10:00 am	Registration and Breakfast	
10:00 am – 11:15 am <b>75 minutes</b>	Working with Systems: KOSHISH as development practice	<b>Mohd. Tarique</b> Project Director, KOSHISH
<b>11:15 am – 11:30 am</b>	<b>Tea Break</b>	
11:30 am – 12:30 pm <b>60 minutes</b>	Social Innovation and People Centred Development	<b>Prof P.K. Shajahan</b> Dean, Academic Professor, Community Organisation and Development Practice, School of Social Work, TISS
12:30 pm – 01:30 pm <b>60 minutes</b>	Measuring Human Development: Perspectives and Practice	<b>Dr. Sandhya Iyer</b> Chairperson, Centre for Public Policy, Habitat and Human Development, School of Development Studies, TISS
<b>01:30 pm – 02:15 pm</b>	<b>Lunch</b>	
02:15 pm – 04:15 pm <b>90 minutes</b>	Understanding Geo- Informatics and Application of GIS tools in Project Management	<b>Dr. Balamurugan Guru</b> Chairperson, Centre for Geo Informatics, Jamsetji Tata School of Disaster Studies, TISS
<b>04:15 pm – 04:30 pm</b>	<b>Tea Break</b>	
04: 30 pm – 05: 30 pm <b>60 minutes</b>	Development Studies: Perspectives, Practices and Methods	<b>Prof. Ritambhara Hebbar</b> Dean, School of Development Studies, TISS
05:30 pm – 06:30 pm <b>60 minutes</b>	Gender in Development, Gender and Development: Gender Assessment Frameworks in Development Projects	<b>Prof. Vibhuti Patel</b> Advanced Centre for Women’s Studies, School of Development Studies, TISS

**Day 3: Wednesday, 24<sup>th</sup> July, 2019**

**Theme: Organization Behaviour and Change Management**

<b>Time/Duration</b>	<b>Module</b>	<b>Faculty</b>
09:30 am – 10:00 am	Registration and Breakfast	
10:00 am – 11:30 am <b>90 minutes</b>	Strategic Management in Organisations	<b>Prof. Satyajit Majumdar</b> Professor, Centre for Social Entrepreneurship, TISS
<b>11:30 am – 11: 45 am</b>	<b>Tea Break</b>	
11:45 am – 01:30 pm <b>105 minutes</b>	Transformational Leadership	<b>Prof. Zubin Mulla</b> Professor, Centre for Human Resources Management and Labour Relations, School of Management and Labour Studies, TISS
<b>01:30 pm – 02:15 pm</b>	<b>Lunch</b>	
02:15 pm – 04: 15 pm <b>120 minutes</b>	Impact based Development Programming - Monitoring, Learning and Evaluation	<b>Prof. Bhaskar Mitra</b> Associate Director, Tata – Cornell Institute for Agriculture and Nutrition
<b>04: 15pm – 04:30 pm</b>	<b>Tea Break</b>	
04:30 pm – 05:30 pm <b>60 minutes</b>	Social Entrepreneurship: A New Paradigm for Development Practice	<b>Prof. Samapti Guha</b> Chairperson, Centre for Social Entrepreneurship, School of Management and Labour Studies, TISS
05:30 pm - 06:30 pm <b>60 minutes</b>	Merging Theory with Praxis: Understanding Programme Design and Social Impact through TISS Field Action Projects	<b>Prof. Vijay Raghavan</b> Professor, Centre for Criminology and Justice, School of Social Work, TISS



**Day 4: Thursday, 25<sup>th</sup> July, 2019**

**Theme: Frameworks for Reporting and Disclosures**

<b>Time/Duration</b>	<b>Module</b>	<b>Faculty</b>
09:30 am – 10:00 am	Registration and Breakfast	
10:00 am – 11:30 am <b>90 minutes</b>	TISS AESDII OPEN: A DIY Framework for Organizational Learning and Change	<b>rohan sarma</b> Senior Fellow and Head, TISS AESDII, TISS  DPMP Course Coordinator
<b>11:30 am – 11:45 am</b>	<b>Tea Break</b>	
11:45 am- 12:45 pm <b>60 minutes</b>	Standard Operating Procedures in Assessment of Institutions and Projects	<b>Prof. M. Mariappan</b>  Chairperson, Centre for Hospital Management, School of Health Systems Studies, TISS
12:45 pm – 01:30 pm <b>45 minutes</b>	A Practitioner’s Guide to Leadership and Conflict Resolution in Public Institutions	<b>M.P. Balamurugan</b>  Deputy Registrar, TISS
<b>01:30 pm – 02:15 pm</b>	<b>Lunch</b>	
02:15 pm – 03: 45 pm <b>90 minutes</b>	TISS AESDII Finance and Policy Clinic	<b>CA Lalit Sethi</b>  Financial Consultant, TISS AESDII
03:45 pm – 06:30 pm <b>165 minutes</b>	Workshop on Emotional Intelligence for Development Professionals	<b>Dr. Shamim Modi</b>  Chairperson, Centre for Law and Society, School of Law, Rights and Constitutional Governance, TISS
07:00 pm onwards	<i>‘Development at Play’</i> over Dinner	

## Day 5: Friday, 26<sup>th</sup> July 2019

### Theme: Strategies for Building Partnerships

Time/Duration	Module	Faculty
09:30 am – 10:00 am	Registration and Breakfast	
10:00 am – 11:30 am <b>90 minutes</b>	Building Teams and Partnerships	<b>Prof. Sasmita Palo</b> Dean, School of Management and Labour Studies, TISS
<b>11:30 am – 11:45 am</b>	<b>Tea Break</b>	
11:45 pm - 01:30 pm <b>105 minutes</b>	Workshop on Stakeholder Mapping and Communication	<b>Ami Misra</b> <b>Amita Parulkar</b> Programme Specialists, National CSR Hub, TISS
<b>01:30 pm - 02.15 pm</b>	<b>Lunch</b>	
02:15 pm – 03:15 pm <b>60 minutes</b>	Social Marketing for Development Organizations	<b>Dr. Gordhan Saini</b> Centre for Human Resources Management and Labour Relations, School of Management and Labour Studies, TISS
03.15 pm – 04:15 pm <b>60 minutes</b>	Cracking a Pitch for Building Partnerships	<b>rohan sarma</b> Senior Fellow and Head, TISS AESDII, TISS  DPMP Course Coordinator
<b>04:15 pm- 04:30 pm</b>	<b>Tea Break</b>	
04:30 pm – 06:30 pm <b>120 minutes</b>	Partnerships in Action: The Way Forward	<b>rohan sarma</b> Senior Fellow and Head, TISS AESDII, TISS  DPMP Course Coordinator



## THE FINE PRINT

### **Course Fee:**

INR 50,000/- only per participant, for enrolling for the entire residential course.

Please note that this consolidated course fee is inclusive of training fees, all taxes, all meals and resource materials (including the TISS AESDII DPMP Compendium).

### **Please note**

- All travel and personal expenses shall be borne by the participants.
- For out of Mumbai participants, accommodation is available on **TISS, Mumbai campus, strictly on first come, first served basis.**
- **Given the limited accommodation options on campus (12 twin sharing rooms),** participants who wish to stay on campus are requested to notify on [tissaesdiiknowledgesharing@gmail.com](mailto:tissaesdiiknowledgesharing@gmail.com), as soon as possible.
- **Confirmation of Accommodation on campus will be strictly on payment of the course fee.**

### **Application Procedure**

To apply for participation at the TISS AESDII DPMP Batch 3

Please register via this link: <https://forms.gle/cUw88Lm5kuf9Ppvd8>

1. Make the registration fee payment
2. If paying via DD - Send DD to TISS and/or email GST Declaration Form and the Invoice Requisition Form / If via Online Transfer – Email the UTR/ Reference number, GST Declaration Form and the Invoice Requisition Form

### **Payment Details**

**The registration fees can be paid via Demand Draft or Online Transfer**

#### **Details for Demand Draft**

Demand Draft should be drawn in favor of:

**TATA INSTITUTE OF SOCIAL SCIENCES, MUMBAI**

and sent to the following address:

Ms. Rajisha Vineet  
TISS AESDII Coordinator (Administrative),  
Secretariat, National CSR Hub,  
10th floor, Prof. Gore Academic Building,  
Tata Institute of Social Sciences (New Campus)  
Deonar, Mumbai- 400088  
Contact Number: 022-25525848

#### **Bank Details for Online Transfer**

Account holder name: TATA INSTITUTE OF SOCIAL SCIENCES PROJECT ACCOUNT

Account no: 0765104000038289

Bank Name: I D B I Bank

Bank Address: I D B I Bank, Deonar branch,  
Unit no: 1, Safal Pride, Sion-Trombay Road  
Deonar, Mumbai-400088

IFS code: IBKL0000765

SWIFT Code: IBKLINBB126

Branch Code: 765

MICR: 400259090

Permanent Account Number: AAATT4224B

**Last Date for Registration:** 10<sup>th</sup> July 2019

### **Contact Details for any further queries-**

Dwiya Saha, Coordinator, TISS AESDII Knowledge Sharing Network  
Email: [tissaesdiiknowledgesharing@gmail.com](mailto:tissaesdiiknowledgesharing@gmail.com) Phone: 022-2552584